YOGESH KHATRI

AI PRODUCT & ENGINEERING

OPERATIONS LEADERSHIP

AT A GLANCE

20+

YEARS LEADERSHIP

0→1

AI STARTUP OPERATIONS

$10M+

SAAS ARR EXPERIENCE

SOC 2

ACTING CISO

CORE SIGNALS

- Generative AI
- AI Vision & OCR
- Product Operations
- Engineering Leadership
- SOC 2 / CISO
- Billing & P&L Governance
- Automation
- Adobe & Figma
- Customer Success
- Startup 0→1

CONTACT

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YOGESH KHATRI

AI PRODUCT • ENGINEERING OPERATIONS • STARTUP LEADERSHIP • SECURITY & COMPLIANCE

Technology executive with 20+ years of experience across product engineering, AI transformation, startup operations, quality, delivery and security. Currently partnering with the CEO of Fluidfit.ai to build the operating foundation of a Generative AI business across Product, Engineering, Commercial Operations, Security, Customer Success and marketplace ecosystem.

EXECUTIVE PROFILE

Combines deep engineering and quality leadership with hands-on AI product, business operations and executive execution. Experienced in turning emerging technology into customer-ready products while balancing speed, reliability, security and commercial priorities.

EXECUTIVE IMPACT

AI & PRODUCT
Generative AI product quality; LLM, AI Vision, OCR and multimodal evaluation; prompt/model validation; customer-driven roadmap input.

STARTUP & CEO
Direct CEO partnership on 0→1 operating foundations; cross-functional execution across Product, Engineering, Design, Security and Customer Success.

BUSINESS & P&L;
Billing and credit governance, P&L-linked; commercial operations, pricing validation and AI consumption cost optimization.

SECURITY
Acting CISO; end-to-end SOC 2 readiness; ISMS policies, controls, risk management, audit preparation and Akitra coordination.

ENGINEERING
Playwright automation, AI-assisted testing, API validation, Burp Suite, pentesting and release/production readiness.

CUSTOMER & ECOSYSTEM
Intercom, EmailOctopus, Help Center, client release discussions and communications; Adobe and Figma plugin marketplace lifecycle.

INDEPENDENT AI PRODUCT BUILDING

AI Builder — Independently exploring and prototyping AI-first product concepts using Generative AI, conversational AI, multimodal experiences and rapid AI-assisted development. Focused on turning ideas into working products and learning through hands-on experimentation.

EXECUTIVE POSITIONING

Build	Lead	Transform	Govern
0→1 products & operating systems	Product, engineering & cross-functional execution	AI, automation & quality	Security, compliance & commercial operations

LEADERSHIP EXPERTISE

ARTIFICIAL INTELLIGENCE	Generative AI • AI Vision • OCR • Multimodal AI • Prompt Engineering • LLM Evaluation • AI Workflow Design • Model Benchmarking • AI Quality Engineering • AI Cost Optimization • OpenAI • Claude • Gemini
PRODUCT & ENGINEERING	Product Operations • Product Quality • Engineering Operations • Release Management • Agile Delivery • Customer Discovery • Roadmap Collaboration • Technical Program Leadership • ServiceNow SPM / EA
SECURITY & GOVERNANCE	SOC 2 • Acting CISO • Risk Management • Security Policies • Pentesting • Burp Suite • Compliance Governance
BUSINESS OPERATIONS	Billing & P&L; Governance • Credit Strategy • Commercial Operations • Vendor Management • Marketplace Operations • Executive Reporting
CUSTOMER & ECOSYSTEM	Intercom • EmailOctopus • Release Communications • Help Center • Client Discussions • Adobe & Figma Marketplace • Executive Stakeholder Management • Mobile & OTT Products

PROFESSIONAL JOURNEY

PRODUCT QUALITY OWNER
Fluidfit.ai | Dec 2025 – Present
- Partner with CEO on startup strategy across Product, Engineering, Security and Customer Success.
- Lead Generative AI validation across AI Vision, OCR, multimodal workflows, prompts and emerging AI models.
- Established billing, credit and P&L-linked; commercial governance for AI model consumption and pricing decisions.
- Acting CISO leading SOC 2 implementation, ISMS documentation, risk register, audit preparation and Akitra coordination.
- Built automation strategy using Playwright, AI-assisted testing, Burp Suite and penetration testing.
- Own release management, client-facing release discussions, customer communications and Adobe/Figma plugin marketplace readiness.

AVP – DELIVERY & QUALITY PRACTICE LEAD
Quarks Technosoft | May 2025 – Dec 2025
- Led organization-wide Quality Engineering practice, delivery governance, engineering standards and strategic client delivery.
- Contributed to ServiceNow SPM / Enterprise Architecture work for UKG's ServiceNow initiative, bringing experience across enterprise platform planning and technology architecture.
- Mentored delivery managers and multidisciplinary engineering teams.

DIRECTOR INDIA | PRODUCT & DELIVERY LEADERSHIP
MAZ Systems | 2013 – 2025
- Helped scale SaaS platform beyond $10M ARR; led Engineering, QA, DevOps and Product organizations.
- Directed roadmap planning, release governance and global delivery; built North American customer partnerships.
- Supported enterprise sales, customer discovery and introduced AI-powered product capabilities.
- Worked across digital media products, including mobile and OTT application experiences, alongside core SaaS platform delivery.

LEAD SOFTWARE ENGINEER / QUALITY ENGINEERING LEADER
Adobe Systems | 2005 – 2013
- Led quality engineering for Adobe Illustrator releases and managed Agile delivery teams.
- Served as Scrum Master during Agile transformation; defined release quality metrics and executive reporting.
- Speaker at Adobe Flash Summit 2010.

CAREER HIGHLIGHTS

• 20+ years of engineering, product and technology leadership	• Generative AI startup operating experience
• Acting CISO / SOC 2 leadership	• AI Vision & OCR evaluation
• Billing & P&L-linked; commercial governance	• Adobe & Figma plugin marketplace experience
• ServiceNow SPM / EA experience	• Mobile & OTT product experience
• Playwright + AI-assisted automation	• $10M+ SaaS ARR experience

EDUCATION • CERTIFICATIONS • TECHNOLOGY

Education Bachelor of Engineering (Information Technology)	Certifications Professional Scrum Master I & II • AWS Cloud Practitioner • Databricks Generative AI Fundamentals • Professional Agile Facilitator • ISTQB • Atlassian Agile Project Management • PTE Academic (89/90)
AI OpenAI • Claude • Gemini • Replicate • Prompt Engineering • AI Vision • OCR • LLM Evaluation	Engineering / Security Playwright • REST APIs • GitHub • Jira • AWS • Power BI • Burp Suite • Pentesting • ISMS • ServiceNow SPM / EA
Product Experience SaaS • Mobile Applications • OTT • AI-powered Creative Workflows • Marketplace Integrations	Business & Operations Billing • P&L-linked; Governance • Credit Strategy • Release Management • Customer Communications